





# Handhabungstechnik Winter We lift you up.

HtW - Handhabungstechnik Winter has been operating on the Austrian market for over 20 years. At the beginning our company was run as a one-man business and today HtW has already over 10 employees.

Our customers appreciate the fair and honest relationship we contain with them. Our vision "**to keep humans and machines healthy**" drives us every day.

With our solutions, ranging from lifting devices, to vacuum lifters up to electric tugs and pallet dispenser, we are properly positioned in the field of ergonomic handling.

Our greatest strength is our well-trained and motivated team, which processes every customer order absolutely reliable.

We attach great importance to quality, that is why we take time for each customer to fulfill their needs at every point in our process: From the first conversation to the purchase of our solution.

Therefore choose us if you want

- ☐ Easy and safe lifting solutions
- ☐ An ergonomic workplace
- □ Safety for every employee
- ☐ Efficient and cost-reducing business processes
- ☐ Special customer service
- □ Improvement of machines

Ing. Werner Winter

CEO

## **Handhabungstechnik Winter**

## A company with history.

2002



□ Company formation ☐ Sole proprietorship □ Located in Vienna

2003



- □ PMA trade officer □ Technical office mechatronics
- ☐ TAWI, Fezer in the product range

2004



☐ Move to Wiener Neustadt in its own office building ☐ First employee hired

2006



- □ Employee for technology hired □ 3D constructions in-house
- ☐ Installation in-house

2010



- ☐ First time as fair exhibitors
- ☐ Major customers as clients
- ☐ Move to Otterthal

2012

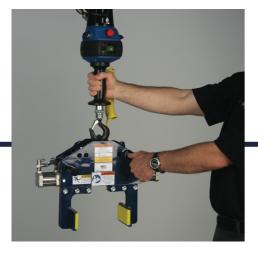


- ☐ First demonstration trailer
- □ company expansion 1st floor
- □ Protema in the product range

## **Handhabungstechnik Winter**

## A company with future.

2017



☐ PALOMAT in the product range ☐ GORBEL in the product range ☐ Acquisition of s company car 2019



- ☐ Marketing Investments☐ Website Relaunch☐
- □ Logo Redesign

2021



☐ 10 employees hired ☐ Start of construction of a intern warehouse and a showroom

#### Gemeinsam in die Zukunft



☐ Regional employer ☐ Ergonomic and safety for every company in Austria

#### **Corporate video**











## Lifting solutions | Vacuum lifter | Mobile lifter



#### Hose lifting equipment

High frequency lifter up to 65 kg Lifters with a capacity up to 270 kg Damage-free and safe

## PROTEMA lifting trolley

Up to 270 kg lifting capacity Adaptable to every work environment Ergonomic and profitable



#### Wire hoist

Electronic, for sensitive tasks
Frequency controlled, for quick tasks
Adaptable to work environment
Ergonomic and profitable
Joystick handle for a better grip

#### Mobile lifter

Up to 80 kg lifting capacity
Perfect for a logistic environment
Lifting height individually adjustable
Compatible with any industrial
truck









## **Crane Systems**





Overhead bridge cranes

Modular kit Load transport up to 2.000 kg Comprehensive solution

Jib cranes

Boom up to 6 meters long Load capacity of up to 500 kg Fast, uncomplicated and clean





## Telescopic cranes

The crane with telescopic bridge can access hall areas that were previously not usable for cranes. With the retraction, the crane is automatically pulled back into a defined position.

#### Low built cranes

In the jacked-up variant, the singlecarrier and double girder crane also for environments with limited room height.









## Cobot Lift

The Cobot Lift is our answer to automated lifting processes. Many jobs that require heavy lifting from A to B could be fully automated. You don't need an extra employee to manipulate the goods. The automated lifter can lift and maneuver flexibly and safely between 5 and 45 kilograms.

Available in two different versions: The mobile Cobot Lift for several manipulation places and the stationary lift, which can be installed in a fixed handling place.



#### Mobile Cobot Lift

Payload: 5 - 45 kg Reach: max. 1.400 mm Size of the lifter: 80 x 100 x 3.200 cm

Size of the lifter: 80 x 100 x 3.200 cm

Stack height: max. 1.600 mm

Useage at different manipulation places.



## Stationary Cobot Lift

Payload: 5 - 45 kg Reach: max. 1.400 mm

Size of the lifter: 40 x 40 x 3.500 cm Stack height: max. 1.600 mm

Usage at a fixed manipulation area that you want to automate.









## Panel lifter | Glass lifter | Building site devices



#### Swivel devices

Can be swiveled up to 90 degrees Manual handling up to 150 kg Customizable using options

#### Turning devices

Can be swiveled from 0 to 180 degrees Machining from two sides is possible Ideal for sheet metal and wood applications



#### Glass lifter

Up to 500 kg load capacity Very easy conversion possible Transport goods up to 2,3 x 3,5 m / length +/- 90 degrees transport goods storage Suction plate adjustable in height

## Construction site equipment

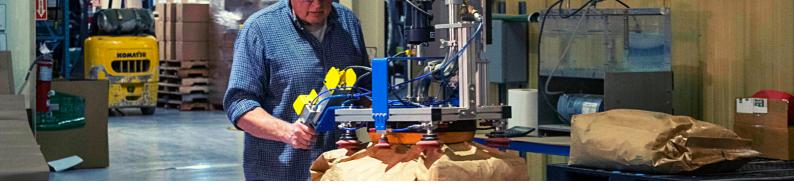
Up to 800 kg load capacity Solutions for every construction site Guaranteed security High quality construction Lifting device for every material



# HOIST







## Wire hoist

Regardless of whether you need an electronic or a frequency-controlled rope hoist, we will find the right solution. Our rope hoists are individually adapted to the work environment. Since we know how flexible you have to be in your job, we have a suitable tool for every lifting case, which can also be individually adapted.

With a cable solution from HtW you are always on the safe side. Even in the worst case scenario, for example a power failure, the rope hoist holds the load safely so that you can unload.



Frequency-controlled wire hoist

Payload: 60 - 120 kg Lifting speed: max. 0,75 m/s Stroke: max. 1 m/s

For quick manipulation tasks, such as handling cardboard boxes, rolls, barrels and more.



Electronic wire hoist

Payload: 75 - 600 kg Lifting speed: 2.000 mm Stroke: 3.300 mm

For sensitive manipulation tasks and exact positioning, such as assembly work.



## PNEUMATIC MANIPULATORS







## Pneumatic Manipulators

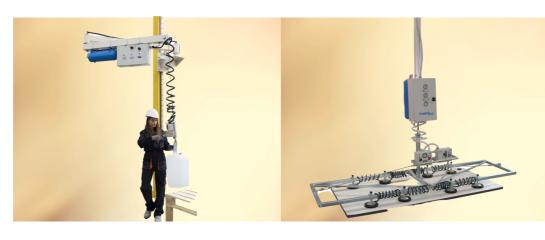


Pneumatic Manipulators

Capacity: 100 - 600 kg Working radius: 2 m - 4,3 m

Vertical stroke: 800 mm - 2400 mm

For industrial companies



Pneumatic Rope Balancer

Capacity: max. 150 kg Working radius: max. 3 m

For production, for loading and unloading machines

Lifting Cylinders

Capacity: 5 - 1.200 kg

For applications with low vertical stroke









## Pallet magazine



PALOMAT Greenline

Operated with alternating current Stacking and destacking pallets More efficient workflow

PALOMAT 5

Operated with alternating current Up to 5 pallets at the same time For pallet trucks, electric and forklift trucks



## PALOMAT Adjustable

Operated with compressed air Suitable for different pallet sizes Stacking and destacking pallets Optimized workflow Available in different colors

#### PALOMAT AMR

Operated with alternating current Autonomic pallet handling Revolutionizes logistics Consistent pallet flow CE - mark included



ELECTRIC TUGS & AUTONOMIC PULLING DEVICES







## Electric tugs



T1000

Pulls up to 1.000 kg Lithium battery with quick change Suitable for any industry

T1000 - Clean Room

Pulls up to 1.000 kg For clean room environments Long lifetime thanks to stainless steel



T1000 - Platform

Pulls up to 1.000 kg
Perfect for long distances
Long-life lithium battery
For industry, hospitals, hotels and the logistics sector

T1500 + Waste Modul

Pulls up to 1.500 kg in weight For all garbage trucks and containers Including remote control Easy to control and use Suitable for waste and facility



## Electric tugs



T1500

Pulls up to 1.500 kg Exchangeable hook system Suitable for any industry

T2500 - Scooter

Pulls up to 2.500 kg Comfortable, ergonomic seat Suitable for any industry



#### T3500

Pulls up to 3.500 kg Three wheels for greater stability Ergonomic and safe Powerful engine Suitable for any industry

## T6000

Pulls up to 6.000 kg
Easy to navigate
Powerful and long living engine
For mechanical engineering, facility
and the automotive industry



## Electric tugs



P300

Pulls up to 750 kg Platform individually formable Easy to use

BT4000

Pulls up to 4.000 kg Comfortable suspension system Suitable for any industry



#### BM500R-FFC

Pulls up to 500 kg
Easy to maneuver and steer
Including a remote control
Relieves the staff
For hospitals and hotels

#### AGV1000

Pulls up to 1.000 kg Security options included Easily exchangeable battery For aviation, industry retail and the distribution



GLOBAL AGV







## **Driverless forklifts**

The automation of internal transport in your company doesn't have to be difficult, expensive or time consuming - we made automation as easy as possible! Regardless of the size and type of your company, you can easily transport pallets from A to B, thanks to the flexible and innovative driverless transport system.

A standard product with short delivery times and ready for installation in your company in less than a week.



**GLOBAL AGV L14** 

Capacity: 1.400 kg Lifting height: max. 2.844 mm Dimension forks: 60 x 180 x 1.150 mm Center distance forks: fixed 380 mm

Application for the handling of EURpallets on the short side



GLOBAL AGV L12

Capacity: 1.200 kg Lifting height: max. 2.844 mm Dimension forks: 40 x 100 x 1.200 mm Center distance forks: adjustable up to 640 mm

Application for the handling of US-, UKand SEA-pallets



# SUCTION CUPS







## Vacuum und Suction Cups



Oval Suction Cups

Flat and bellows suction cups available Various dimensions and connections High quality processed



Circular Suction Cups

Flat and bellows suction cups available Various dimensions and connections High quality processed



Suction Cups with holes

Optimal and easy attachment Available in many variants and colors High quality processed



Threaded Suction Cups

Optimal and easy attachment Available in many variants and colors High quality processed









## Cable protection



Conduits

Mono- und Multilayer pipe types Pipe sizes from 4,5 mm to 125 mm Special approvals included



**PMAFIX Pro** 

Guarantees all degrees of protection up to IP66, IP68 and IP69, even under constant load Meets the highest quality standards





#### **PMAFIX**

Guarantees all degrees of protection up to IP66, IP68 and IP69K
Large product portfolio
With Polyamid- or metal screw connection
Patented security system

## Divisible Systems

Optimal solution for repairs
Simple push-in assembly
Divisible pipe types
Fittings: one-piece, divisible, straight
Degree of protection: IP54



## Cable protection



Smart Line

For quick and easy assembly Best price / performance ratio Simple push-in assembly

EMV - System

Used to shield against electromagnetic interference Galvanized connection fittings included





## PMA JACK

Abrasion protection for cables and lines For easy and clean assembly Plastic mesh made of steel, polyamide and polyester available Application: mechanical cable protection

#### Automation

Cable protection in automation Protection against abrasion Ensures high mobility Low mechanical stress Easy to install



## Cable protection



EX - System

Protection against the effects of UV radiation, weather and chemicals For use in zones 1/2 & 21/22



Fire Protection

Innovative fire protection solutions for the rail industry
Complies with EN 45545-3 standard



#### PMA Accessoires

PMA locks and system holders Hexagonal lock nuts Pipe seals, thread flat seals and sealing rings Tools and extensions



Custom solutions
Planning support
Rotatable screw connections
Rotary, angle and position adapter
connections



#### **Corporate video**



Handhabungstechnik Winter GmbH

**Concept and Design** 

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